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Happy Independence Day, USA!

Dear Bob,

With our fiscal year just ending, I am proud to announce our Industrial Sales are holding their own with no decline in sales from last year. With the slow economy and manufacturing taking hits world wide, it is quite an accomplishment. Also, since it is the 4th of July and America's Birthday, I would like to report that 52% of Industrial Sales have shipped here to the USA! (35% to Europe, 5% to Japan, 5% to China, and the other 3% to Mexico, Canada, Brazil, South Africa, South America, Australia and Taiwan).

American Companies using IRT/c's



From Boston to Baton Rouge, and Chicago to Tupelo, we have manufacturers making product with IRT/c's in their equipment. They all have similar goals, to stay ahead of their competition with speed and accuracy. The businesses range from automotive, food processing, medical diagnostics, graphics, textile laundering, weapons systems, and the US Navy. Cooper Tire, Oak Ridge National Labs, GE, Keystone Foods, Quest and ITC Medical, Xerox and Kodak are a few familiar US manufacturers using Exergen.

American Distribution Partners



[Exergen Industrial Division](#) has over 40 distributors and reps covering the states. And they are key to making our US sales a success with providing top notch Customer Service, technical assistance from their Sales Engineers, and products that will be compatible with the IRT/c's, such as temperature controllers, heaters, displays, transmitters, etc. Check out the [distribution list here](#). We also have a global OEM partner selling product to the US, with offices set up in New York city. They are [Exergen OEM Global](#).

Have a safe and Happy 4th of July. Listen for the game time temperature on ESPN radio during the Yankees-Rays, and Rangers-White Sox games. Before the games guess the [Game Time Temperature](#) you can win a TemporalScanner Thermometer. And if you are an Indy Car fan, listen to the Green Flag Temperature from Toronto on July 8 on Indy Car Radio, and if you can guess the [Green Flag Temperature](#) before the race, you can also win a thermometer and a chance to win a trip for 4 to Fontana!!

Sincerely,

Bob Harris
Exergen Corporation

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